Ⱥ ى ɋ ف ī ق ʒ ɳ ᴺ α 354.HK β

2015 ẉ ⱥ Ω ў ت ◗
˜H° ő ò ķ ą

<¹| ê ±¿ • úò6 Î ±Œ

免责声明

- Œ ï ◗ ˜ ă Ɥ ᛧ ʌ ȝ ʃ ڳ ѡ ب ȝ ᴎ ɛ Œ ï ɣ Ɥ ɒ ʌ ȝ ʃ ڳ ɓ ắ ɒ ȝ ᴎ ɓ ζ ʌ ų
- Œ ï ◗ ˜ ă Ɥ ʌ ɣ ᵍ OBJ ʒ Ụ ᵎ ǐ˝ ₅ Φ ب ̃Ọ ı ħ ʒ Ụ OBJ ɥ. ỷ j ǐ˝ Ȝ -
- Œ ï ◗ ˜ ă Ɥ ʌ OBJ ɣ Ɱ ʒ Ụ ʐ j ⚌ ắ ى ς ắ ռ ى ȝ ᴎ ὖ˝ OBJ ļ ᛨ ı Ĉ̂ j ǐ Ă ʬ ռ ى ắ ى ς ȝ ᴎ ὖ˝ OBJ T a ̓H ح ȝ ̃H ° ˜ Ɱ OBJ Ə ̃Ω

内容摘要

ʒ ᴎ ⅄ ɬ

~ 2015ẉ ʌ Ω ў

s 2015ẉ ʌ Ω ў ᑎ ڤ ŗ ɜ ˈ ᑭ ʌ ŗ Ά ᵇ

ʒ ᴺ ᴐ ц Ẋ σ
ʁ ɒ ʌ ᵀ ό ᵹ ţ ʌъ ʒ Ụ Ȯ ᴑ n ě Ẕ ƀ ɓ ᵇ ɒ ⁂ ɯ ʅ ᶻ
Ѽ Ѽ Ѝ ǐ ⊿ Ȧ ʒ ᴎ ɓ ᴝ ₌ ᶎ ʒ

Ȧ Ȯ n ESG

- ⁂ Ẕ ŧ Ȯ n
- ʅ ʊ Ѝ ǐ Ȯ n

OSG ʰ Н Ȯ n

- ғ β Ṫ ʏ ᵽ
- Ẕ ŧ Ȃ ʌ ль ʅ л
- Ҳ ў Ẕ ŧ Ȯ n
- ў n Ш ʏ ᵘ ɣ
- IT ᵍ ˜ ϕ Ạ Ȯ n

IT ᵻ ᴝ ETC

- ő ў ᵻ ᴝ
- ᶻ ę ᵻ ḫ ᴝ

- ᵹ ţ ғ β Ẉ ᴶ
- ő̃ ɤ ⁼ ў n IT ᵛ Ĩ
- Φ ў ʒ ᴑ ŧ Ẕ ŧ ᵹ ţ ⁼ ᴊ ̃ Ȧ ̂ . ʌ
- ʯ ʎ ᵩ ă ль Ȯ n

PSG

s Ѧ ў n ᵩ ᵽ &
Ѧ ᵻ ᴝ ѧ Ọ

ở. ѿ Ī	2000 ẉ
¯ ӈ ѡ s ụ ѿ Ī	2003 ẉ
ᴐ ѭ ѡ ѿ Ī	2008 ẉ
ʎ ˝ н ↄ	354.HK
ụ ɵ	58.3 ķ ▪ ụ
ţ ɾ ƚ ʎ ɣ	20.42 ķ ὗ
ʌ 30 ᶻ ẇ ҳ ở ᵽ ᔕ	3,200 є ὗ

ợ ₆ 2015 Ẉ8 ǐ 18 ѿ

ʌ Ī Ẋ :

ў∩∧ṛᴷ

Ẇ ɣ	2003	2005	2007 - 2008	2009 - 2010	2011	2012	2013	2014	2015
ɔ ɯ ʁ ʏ								⁘ ∧ ∧	ˌ ő ụ ş
							⊥ ɔ	⊥ ɔ	⊥ ɔ
					ʒ ɾ - ·	ʒ ɾ - ·	ʒ ɾ - ·	ʒ ɾ - ·	ʒ ɾ - ·
				ɔ ʒ	ɔ ʒ	ɔ ʒ	ɔ ʒ	ɔ ʒ	ɔ ʒ
			ǂ ʟъ ǧ Φ	ǂ ʟъ ǧ Φ	ǂ ʟъ ǧ Φ	ǂ ʟъ ǧ Φ	ǂ ʟъ ǧ Φ	ǂ ʟъ ǧ Φ	ǂ ʟъ ǧ Φ
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ǐ ɪ ʎ ɻ									ɻ Ţ ɟ β
							ϡ ɔ ώ ϑ	ϡ ɔ ώ ϑ	ϡ ɔ ώ ϑ
				ɳ Ш ᵛ Ĩ	ɳ Ш ᵛ Ĩ	ɳ Ш ᵛ Ĩ	ɳ Ш ᵛ Ĩ	ɳ Ш ᵛ Ĩ	ɳ Ш ᵛ Ĩ
			ϐ ϰ ɟ	ϐ ϰ ɟ	ϐ ϰ ɟ	ϐ ϰ ɟ	ϐ ϰ ɟ	ϐ ϰ ɟ	ϐ ϰ ɟ
		ɳ Ш ǂ ιт	ɳ Ш ǂ ιт	ɳ Ш ǂ ιт	ɳ Ш ǂ ιт	ɳ Ш ǂ ιт	ɳ Ш ǂ ιт	ɳ Ш ǂ ιт	ɳ Ш ǂ ιт
		ɳ Ш ɟ	ɳ Ш ɟ	ɳ Ш ɟ	ɳ Ш ɟ	ɳ Ш ɟ	ɳ Ш ɟ	ɳ Ш ɟ	ɳ Ш ɟ
	ɹ ˜ Ά∫	ɹ ˜ Ά∫	ɹ ˜ Ά∫	ɹ ˜ Ά∫	ɹ ˜ Ά∫	ɹ ˜ Ά∫	ɹ ˜ Ά∫	ɹ ˜ Ά∫	ɹ ˜ Ά∫
ɯ ð ʁ ɯ				ϡ ˝ Ε˝	ϡ ˝ Ε˝	ϡ ˝ Ε˝	ϡ ˝ Ε˝	ϡ ˝ Ε˝	ϡ ˝ Ε˝
			ή	ή	ή	ή	ή	ή	ή
		˝ ʃ	˝ ʃ	˝ ʃ	˝ ʃ	˝ ʃ	˝ ʃ	˝ ʃ	˝ ʃ
	ϡ ʃ	ϡ ʃ	ϡ ʃ	ϡ ʃ	ϡ ʃ	ϡ ʃ	ϡ ʃ	ϡ ʃ	ϡ ʃ

Ẍ ┌[OBJ]Ϭ ¡̃ “A g˜

20Ѧ ʌ ƒ ѽ ŧ ʯ ĥ Ɗ ㄏ ═
6Ѧ ɒ ᵎ‿ ⸗ ɓ Ť ㄚ

100% ɲ ˝ 100 Ă ʌ ƒ ∩ ♦ ß Ẅ
2Ѧ 3 Ă ʌ ƒ₅ Ȝ ∩ ƺ ß Ẅ
4Ѧ 5 Ă ʌ ƒ ₄ˈ ƺ Ϫ ў
5Ѧ 10 Ă ʌ ƒ ڡڤ Ϫ ў

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• ㄱ Ж
• ■
• ³ ╔

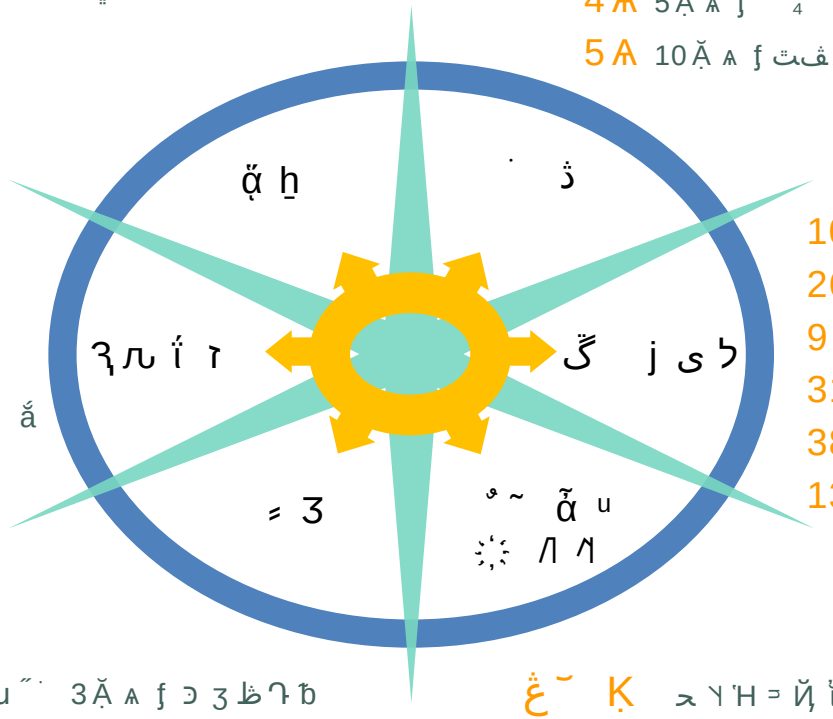
• ᵢᵧ
• - Ṣ
• ˝ ṡ

Ţ ㄌ ò ẍ ʌ ص 30Ѧ ᵋ Ụ
i ㄌ ㄐ ㄏ ʌ ɹ ⸗ ʌ ص 1 Ķ ắ

100% ɲ ˝ ʌ ƒ ƒ ѿ ᾰ Φ
26 Ķ ᵘ ° ᾰ Φ
9 Ķ ъ ƒ ớ ǔ ¥ˈ ᾰ Φ
31 Ķ ˀ ㄏ ᾰ Φ
38 Ķ ᵋ Ụ ƀ ў ᾰ Φ
13 Ķ ᴝ ɲ ᵑ

100% ɲ ˝ˈ 3 Ă ʌ ƒ ɔ ʒ ɹ̀ Ղ ƀ
2Ѧ ˙ 3 Ă ъ ㄱ ɔ ʒ ф ᵎ ĕ Ƶ ƀ

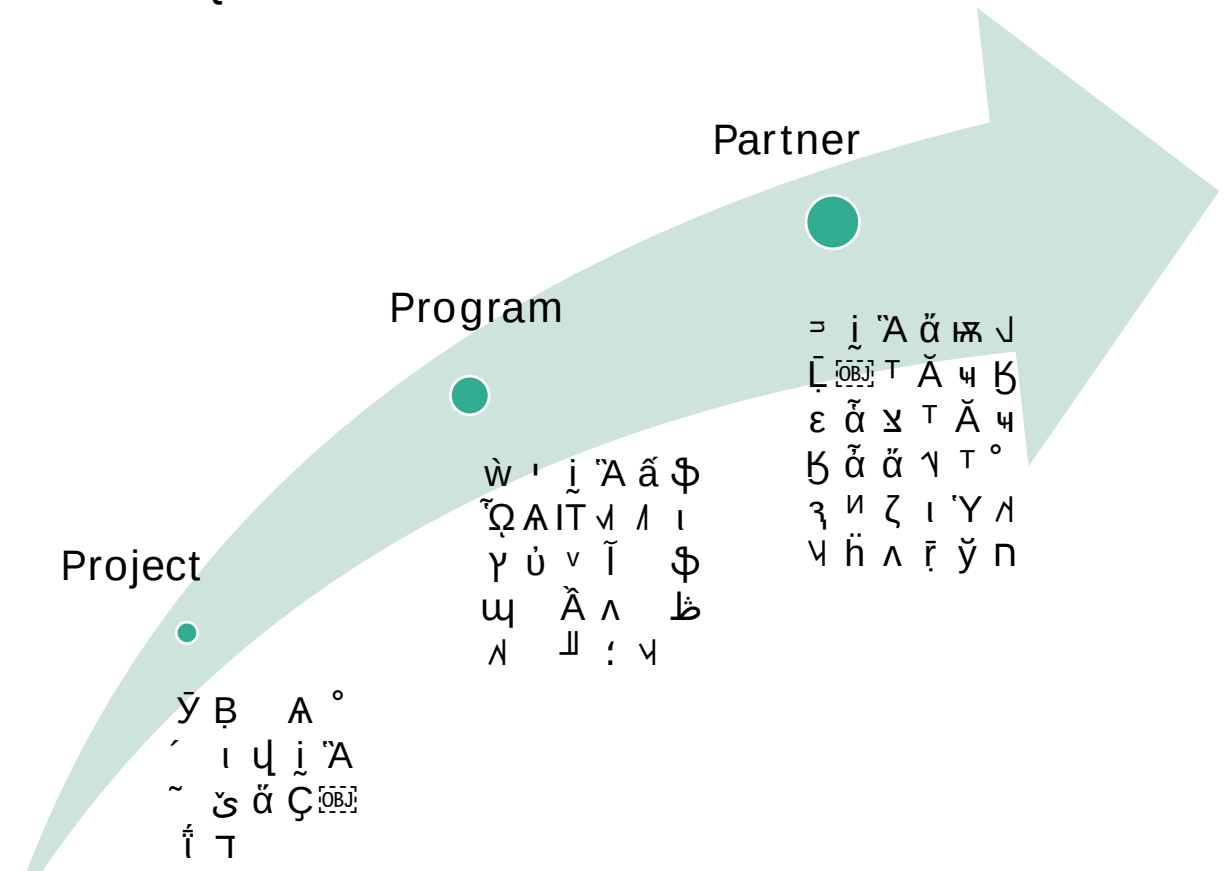
ĝ˜ Ķ ב ㄚ Ή ⊐ Ѝ ǐ ㄴ Ϫ ў



贵州省人民政府 The people's Government of Guizhou Province
中国联水
中国银联 China Unionpay
Bank of America
法兴银行 SOCIÉTÉ GÉNÉRALE
中国工商银行 INDUSTRIAL AND COMMERCIAL BANK OF CHINA
HSBC
三井住友銀行 SMBC
中国建设银行 China Construction Bank
citibank
太平洋保险 CPIC
中国平安 PING AN
HUAWEI
中国移动通信 CHINA MOBILE
TD Tech A Nokia and Huawei Company 鼎桥通信技术有限公司
中国电信 CHINA TELECOM
SingTel
Sony Ericsson
阿里巴巴
Tencent 腾讯
Microsoft
IBM
NEC
Baidu 百度

客户合作模式

3P ⁴ ц σ



2014	Ʊ g
2012	ʂ ⸭
2010	ʌ ヽ ʊ
2009	æ ʜ
2005	ǐ ȝ
2004	ʌ ʃ ♦ δ

■ υ[OBJ]Φ ў ϒ Л χ J 解决方案

深厚的行业积累

<1| ê ±¿ •
úò6 Î ±Œ

Φ ў J Á

ώ ẗ	■ ỵ щ ³ ˇ ` ⁊ т ■ ~ Ꮒ Ȝ ɔ ћ ¸ ⁊ т ■ ʃ ũ ° ғ ⁊ т ■ ⫷ ß ћ ß ⁊ т ■ Φ ώ ҕ ˡ ⁊ т ■ ώ ẗ ˜ ϒ Ḥ Y ⊬ ⊬ ■ ⫷ ⫷ ш ϒ ⫸ ⫸ ѡ ă ■ ⊬ i ϩ ї ћ ỵ ή ■ ϩ ч ɔ Ä ■ ⫷ ш ϒ ⫸ ⫸ ѡ ă
˙ ҷ ћ ╙ ᵑ	■ Χ ў ° ◊ h ̃ ε ERP ζ ■ ˙ ҷ ¨ E Φ ⊬ ⊬ ε MES ζ ■ ғ ╙ ¨ E Φ ⊬ ⊬ ε LES ζ ■ Ḡ ϡ ɨ ғ ⁊ т ■ Ң Ч ⁊ т ⊬ ⊬ ε WMS ζ ■ Χ ў Ẕ ŧ ѡ ă ε EAI ζ ■ ғ ß ¨ Ω ˢ ت
⁖ ᵹ Φ ћ Ȝ ɔ	■ ˜ Ḥ н ћ ▌ ϒ ⊬ ⊬ ■ ώ ɒ ў п ⊬ ⊬ ■ ȝ ў п ⊬ ⊬ ■ ᵹ Φ ɹ ⊬ ⊬ ■ ȝ ŧ ɹ ў п ⊬ ⊬ ■ l ɔ ί ˙ ⊬ ⊬ ■ ɔ Ḍ ϑ ҷ ■ ě Ẕ ҷ ° ■ Ȝ ɔ ў п ⊬ ⊬ ■ Ȝ ɔ ɔ Ḍ ϑ п ⊬ ⊬ ■ Ȝ ɔ ī ў ˜ Ḥ Y ⊬ ⊬ ■ ї ҷ ҷ φ ⁊ т ⊬ ⊬
ȝ Ꮒ Ꮻ Ο п	■ ɹ ᵑ ■ ⁵ υ φ ⁵ ˝ ⊬ ⊬ ε AFC ζ ■ ⁵ υ φ ⁵ ˝ ▌ ϒ ѧ Ọ ε ACC ζ ■ ů ĩ ľ ᵑ ■ ʃ ɻ ϑ Ϧ ⁊ т ⊬ ⊬
Ɔ Ȝ	■ ϒ υ ˜ Ḥ н ■ ϒ υ o Ꮻ ᵑ g ■ ϒ υ ˜ т ■ Χ ў ї ȝ ■ ϒ υ Ẕ ŧ ϑ ᵋ ■ ҷ ᵑ ε ė Ḿ փ ζ ■ š ϡ Ã ⊨ ɳ ʰ ■ ϒ υ ẍ ɔ Ẉ ᴶ
Ɔ Ƭ	■ ɔ ⊤ ғ ° ɻ ˘ т ɹ ˜ Á ■ ɔ ⊤ Ϧ ҷ ⁊ т ɹ ˜ Á	

Ẕ ɹ Á

ᵑ ŧ Á

■ ỵ ¨ Ä ћ ⊬ ⁊ т ε CRM ζ
■ п ȝ ⁵ υ ρ ε OA ζ
■ ϑ ў ů ĩ ε BI ζ
■ ɔ ¨ Ä ɻ 1 ˝
■ ṃ ỵ ¥ ̣ ε RFID ζ
■ ş т ȝ Ụ ⊬ ⊬ ε GIS ζ
■ ɔ Ḍ ˝ п ⊬ ⊬

/ Ọ ғ ß

Ꮆ ⫷ ш ϒ ⊬ ћ g ˜ [OBJ] ѧ ɔ ţ W ᴶ Uhvrxu fhRqh - +U4,

■ ẍ ⌐ Ẕ ⫷ ώ ẗ ı ˙ ҷ ў ϒ Φ ў . ı ă ı ᵑ ص ˡ Ȝ ⫷ Ꮻ п ɲ -
■ ф ⊬ 5 ẉ q ˇ ک ⩔ ḧ ћ ѧ ƒ ɔ Ḍ ώ п Ẕ ŧ ˜ Ḥ Ẉ ᴶ ᵴ ţ ғ ß ⊬ ß W.

TopLink/TSA+W ᴶ

■ ⫷ ᵹ ǐ Ở ѧ Ọ ƒ Ķ ˀ Ụ [OBJ] ᵹ Φ ɹ ɻ ⊬ Ⲅ Ω ѧ Ọ
■ ˜ Ḥ Y ㄷ Φ ㄷ ş т [OBJ] ᵹ Φ ɹ ǐ Ⲅ ˀ

全球化提交能力

- ☋ ㄱ 39 Ѧ ⓒ φ ⁼ ώ Ґ Ѧ Ọ
- ⅆ Ơ ⊓ 100 ^ Ķ ᴗ ƒ Χ ў ¡ Ӑ
- ƥ ^ Ѧ Φ ў ώ ě ^ ¦ ㄱ ⅆ ∩
- ⅆ ∩ ώ ☋ ε ᷉ Y ¡ Ӑ Ở ሐ Ӑ ƥ ş ³ ʿ ㄧ ζ
- Ѧ ƒ Χ 75.3%
- ∓ ᵘ Χ 24.7%

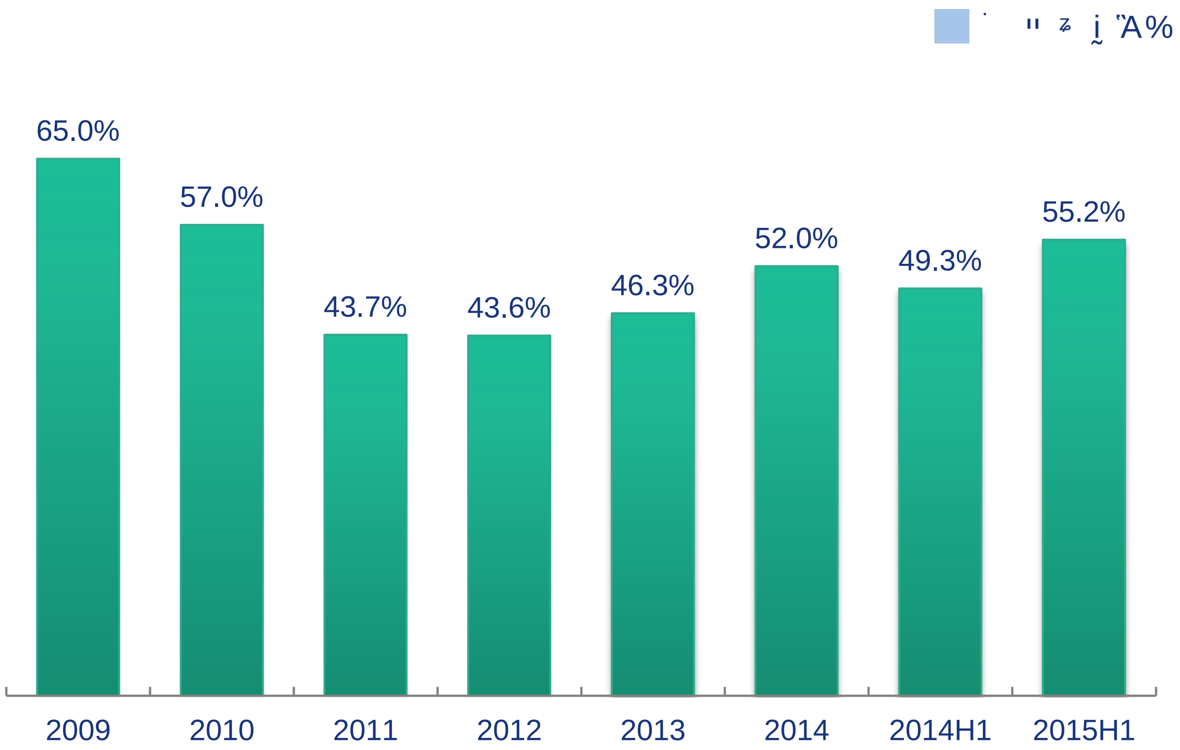
ö ʊ ̃ ɾ Ḛ ᵚ Ѧ ɖ ᵤ̈ ş ᵘ ѧ Ḷ ᵚ ʒ ѧ ⁒ ╟ ㎐ ☋ Ł ¸ Ủ ″ Y Ě ĭ ɾ α ᑏ Ь 27847 ʒ β

̈Ω益表

ʒ € Ụ " ы	2015H1	Per Revenue %	Per Service revenue%	2014H1	Per Revenue %	Per Service revenue%	Growth%
ṷ ɗ	2,388,751			1,937,639			23.3%
ί ɾ ṷ ɗ	*2,204,689*			*1,909,225*			*15.5%*
ȶ φ ă	(1,711,509)	(71.6%)		(1,356,441)	(70.0%)		26.2%
Rs̨	677,242	28.4%	30.7%	581,198	30.0%	30.4%	16.5%
Ʊ Ⱨ ώ Ɔ	12,899	0.5%	0.6%	20,920	1.1%	1.1%	(38.3%)
ȶ φ ă	(110,631)	(4.6%)	(5.0%)	(102,160)	(5.3%)	(5.4%)	8.3%
Φ ΰ Ầ Ḥ	(339,572)	(14.2%)	(15.4%)	(299,977)	(15.5%)	(15.7%)	13.2%
ᴗ ̈O ᵵ	(309)	(0.01%)	(0.01%)	(298)	(0.02%)	(0.02%)	3.7%
ȶ	(46,326)	(1.9%)	(2.1%)	(40,350)	(2.1%)	(2.1%)	14.8%
ك ᴨ ´ ɾ	(39,565)	(1.7%)	(1.8%)	(35,528)	(1.8%)	(1.9%)	11.4%
Ẕ ị ǐ Ϧ ȝ ᴎ ў	583	0.02%	0.03%	363	0.02%	0.02%	60.6%
ӟ ˜ ⎪ ╠	154,321	6.5%	7.0%	124,168	6.4%	6.5%	24.3%
ϰ °	(11,261)	(0.5%)	(0.5%)	(9,080)	(0.5%)	(0.5%)	24.0%
˝ ī ╠	143,060	6.0%	6.5%	115,088	5.9%	6.0%	24.3%

į ̈A˂ ʻ

十大客户占比



客户分析

- 2015 ẉ ₳ Ω ı ˙ й ž į ̈A`O ꞑ ớ ẁ Ꝛ ! ọ ᵽ Ở`O ꞑ ớ ẁ Ꝛ ⅝ æ ꞏ 49.4% ɛ 2014 ẉ ₳ Ω ꞏ 44.2% ζ
- 2015 ẉ ₳ Ω ı ˙ " ž į ̈A`O ꞑ ớ ẁ Ꝛ ! ọ ᵽ Ở`O ꞑ ớ ẁ Ꝛ ⅝ æ ꞏ 55.2% ɛ 2014 ẉ ₳ Ω ꞏ 49.3% ζ
- 2015 ẉ ₳ Ω ı ọ ᵽ ̈O ῶ `O ꞑ ớ ẁ Ꝛ ꝑ 600 є ꝳ i į ̈A ꞏ 83 Ḳ

资产负债表

UPE q 3 3 3	2015.6.30	2014.12.31
ʃ n ⁒... F		
è ₀	40,523	31,991
˜ ʒ Ʊ H Ƶ ώ ∩ ₲	1,614,261	1,315,781
Ỉ ʜ ヽ ˝ ₲ °	968	1,009
ᵀ ㄔ Ṫ ヽ Ƶ ώ ¡ Ä ₲ °	1,741,143	1,410,425
ʜ ف ʒ ᴎ ₲	1,588	944
Ṯ ˈl è ₲	60,777	22,370
₿ Φ ⅃ è ʒ ϰ ₥	554,235	811,435
	4,013,495	3,593,955
ک ʃ n ⁒... F		
⊦ ў æ Ä ʒ ₰ ᵻ	526,862	335,803
ɳ ẻ ° ₣	308,285	325,458
₺ n	983,298	983,298
⁚ ỉ Ղ ʒ ᴎ ɵ `	12,712	9,629
ˈ ě ¸ φ ˜ H °	49,122	43,256
Ỉ ʜ ヽ ˝ ₲ °	40,011	40,474
Ɒ ˈ ₥ Ṫ ʊ	1,074	1,074
∩ å ヤ ° ° ₣	11,519	11,519
	1,932,883	1,750,511

UPE q 3 3 3	2015.6.30	2014.12.31
ʃ n u		
˜ ʒ Ʊ H Ƶ ʜ ∩ ₲	856,963	771,852
Ƶ ʜ ˝ Ω		35,791
ᵀ ㄔ Ṫ ヽ Ƶ ʜ ¡ Ä ₲ °	127,811	212,205
ʜ ف ʒ ᴎ ₲ °	23,392	16,708
Ƶ ʜ ₿ Ụ ˆ ₿ ω	73	73
Ƶ ʜ ヤ °	39,107	52,651
Θ ₲	1,269,860	1,240,190
	2,317,206	2,329,470
ʃ n ⁒... F ¸ ɵ	1,696,289	1,264,485
⁒... F ˝ ʃ n u	3,629,172	3,014,996
ک ʃ n u		
∩ å ヤ ° ₡	19,294	19,294
ώ ى Ꞓ Ɽ ʒ ᴎ ɵ Ƶ ʜ Ꞑ Y	38,900	38,900
ˈ Ω ₿ ˝ Ω	97,321	193,771
Θ ₲	229,080	62,000
	384,595	313,965
	3,244,577	2,701,031
⁒... ˝ z ű ˜		
₿	94,493	88,014
₿ ¥ ○ Y	2,093,971	1,686,561
Ч Ʊ	841,580	722,804
ʒ ᴎ ɵ ` ˈ Y õ Ƙ Ƶ ¡ `	3,030,044	2,497,379
˚ í ₿ `	214,533	203,652
₿ ↄ	3,244,577	2,701,031

内容摘要

ʒ и ʟ ƙ

~ 2015ẉ ʌ Ω ў

s 2015ẉ ʌ Ω ў ∩ ڤ ī ɜ ˈ ∫ ʌ ī Ά ᵇ

未来业务格局 qO&O

ž ¡ ¨A + ž Φ ў

ž ¡ ¨A ε þ æʁ ζ ⊃ ž Φ ў ε þ ₺ ζ ¡ ¨A₅
ɕ ɻ ╝ ŋ ⊤ ǧ ∪ ι õ˙ ŋ OBJ ₔ ∂ Χ OBJ°
₺ Ē Ą OBJ H ⊃ ㄱ ㅍ Ť ㅜ ι Ḿ ě Ƶ ƀ ɭ ∂ ٩
ᵽ ٩ ɤ ι Ɽ ╨ ヽ ø ₺ ѽ ẏ ʒ ў ∩ ι ₔ ɭ Ɋ ẵ
ŭ ᵘ ль ѝ Ί ɾ ㅅ ㅈ ═ ấ ⁄ Ọ ㄱ' ㅜ

ẵ ŭ ᵘ ль ѝ Ί ɾ ž ŧ TPG

õ Ą
ă ʁ ヽ ′ ₳ ƒ ᵒ O ∩ ъ ㄱ Φ ў ǧ Ж ъ ɕ ʰ H ᵒ O ∩ ě Ƶ ƀ ι
ă ʁ ITS ǧ ³ OBJ æ ʁ ή

ä ᵗ

ε ʏ Ɋ ¡ ¨A ʁ ₳ Ọ ι ε ʏ ль Y Ë ¡ ¨A ẵ ɤ ᵀ Ă j ʊ ¨Ą ι ¨H ᵠ
ʰH Ψ ´ ι ≠ ˛ Ĩ ¤ ⁞ ʰH ƀ ʌ ī Vʲ OBJ ǧ ι ═ ấ ъ ɕ ʰ ž ɤ
ø ₺ ž ѽ ' ʊ õ ʌ ᵀ ч ɱ ⊃ Φ ў ≠ ˇ OBJ H ᵒ O ∩ Ť ㅜ ι ʏ ʌ
Ầ ö ъ ㄱ ʰH ᵒ O ∩ Ụ ʃ ι ă ʁ ¡ ¨A ɜ Ω ʅ ḧ ι ʒ ˇ OBJ ᵀ Ă ч
Ƅ

ɜ Ṕ ˇ ¨Ω Ụ ʃ

¡ ¨A Ḿ IT Θ ˇ ỷ ˀ Ḿ Ң ι ˙Y ʌ ό Ţ ι ĩ Ɛ ʒ OBJ
ɜ Ṕ Ụ ʃ ε þ ѽ ẗ ˙ ę ζ ι Ɽ Y † ѽ ẏ ʒ ў
∩ ι ɬ JointforceẆ ᴶ Ɋ ヽ OBJ ă ⊃ Ƶ Ḿ ヽ OBJ
Ụ ʃ ι ˜Ω ᵀ ~ ʰ ° ◊ ƶ Y ă Ґ ι Ɋ ⁞ ʌ ʌ ∖
ㄱ ¨Ң �???? ═ ấ ⁄ Ọ ㄱ' ㅜ

⁞ ʌ ʌ ITS集团 IIG

ɒ ɹ ѽ ᴺ ɓ ɳ ĩ ₳ ᵑ ص ˡ ʒ Ķ ỉ ⸗ ⸗ ˒ ѡ ä ㄱ ㅍ ɧ ᵱ ŭ ₩ IT ˙O
∩ ч ɣ Ẇ ᴶ ι Ĉ Ṅ ĩ ₳ ₸ ⸗ ɹ ˝ Ấ ⁞ . ʌ ɧ Ą ⊃ ᵩ ă IT Ă Ẇ
ᴶ ᵑ ص ấ ヽ IT ˙O ∩ ɨ ỗ ɻ ι ẁ ˡ IT ˙O ∩ Χ ў ѽ ѽ . ɤ ˜ ʰ ° ◊ ⸗ ⸗
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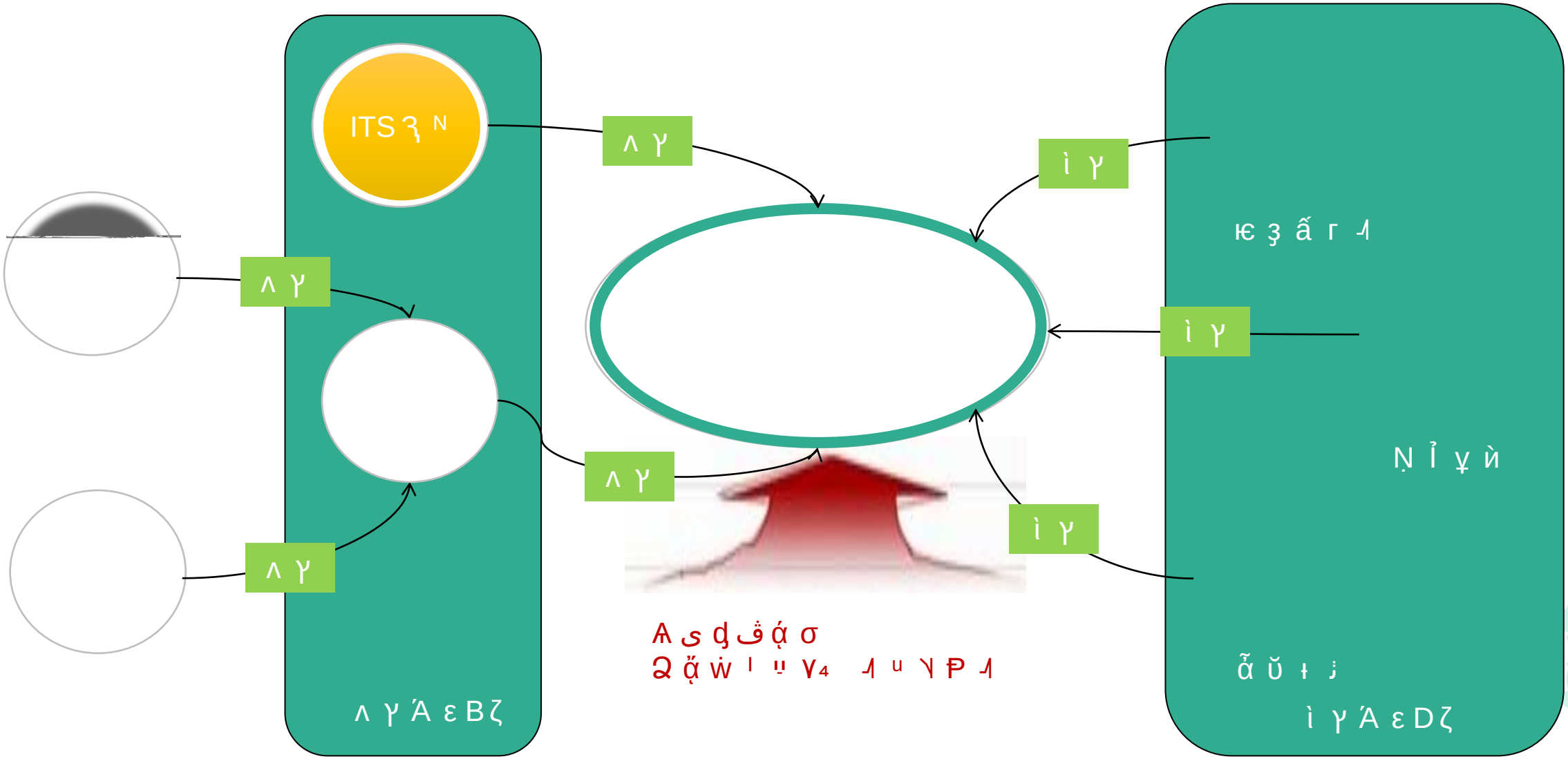


Ѧ ى ɖ ڤ ά σ
Ƨ ᾰ ẇ ˡ ᵡ ɣ₄ ɻ ᵘ ヽ Ᵽ ɻ

ȷ ̈́ ᴺ Ṫ Ă ف ṛ

2014 ẉ 5 ώ

ɗJFẆ ᴶ* Ã ʌ ų ɲ
ǁ ν

2014 ẉ 10 ώ

•JFẆ ᴶ ث Ӄ Ȝ̓ ʐ̓
ʂ̓ ᶻ h ı ƥ ў ɲ
Ậ ∨ Ă ♥ ɾ ᵠ

2014 ẉ 12 ώ 12 ή 16 ή

•JFẆ ᴶ* Ã ƥ ɾ Ӂ ⁼ ث
▪ ƀ ʂ ʌ ų ʒ ǁ
• ʒ ǁ ̀H ı Ẉ ᴶ ├ q ɾ ̈A
ʐ 7000 Ķ
•2014 ẉ ẓ ı Ẉ ᴶ ├ q ɾ
̈A ő ʌ ṛ₆ 8000 Ķ

2015 ẉ 6 ώ 19 ή

ɗJFẇ ˡ ₇ ả ŋ ҕ ɶ
ᵛ ɾ Ụ ı ɾ ƨ Ꝍ
ᵩ ʐ̓ ʂ̓ Ɔ g
ϟ Ҳ ў ǧ Ṁ ̣ Ẁ ʌ
ų h
ɗƀ ɾ ̀H ı Ẉ ᴶ ├ q
ɾ ̈A ʐ 35000 Ķ

2015 ẉ 7 ώ 31 ή

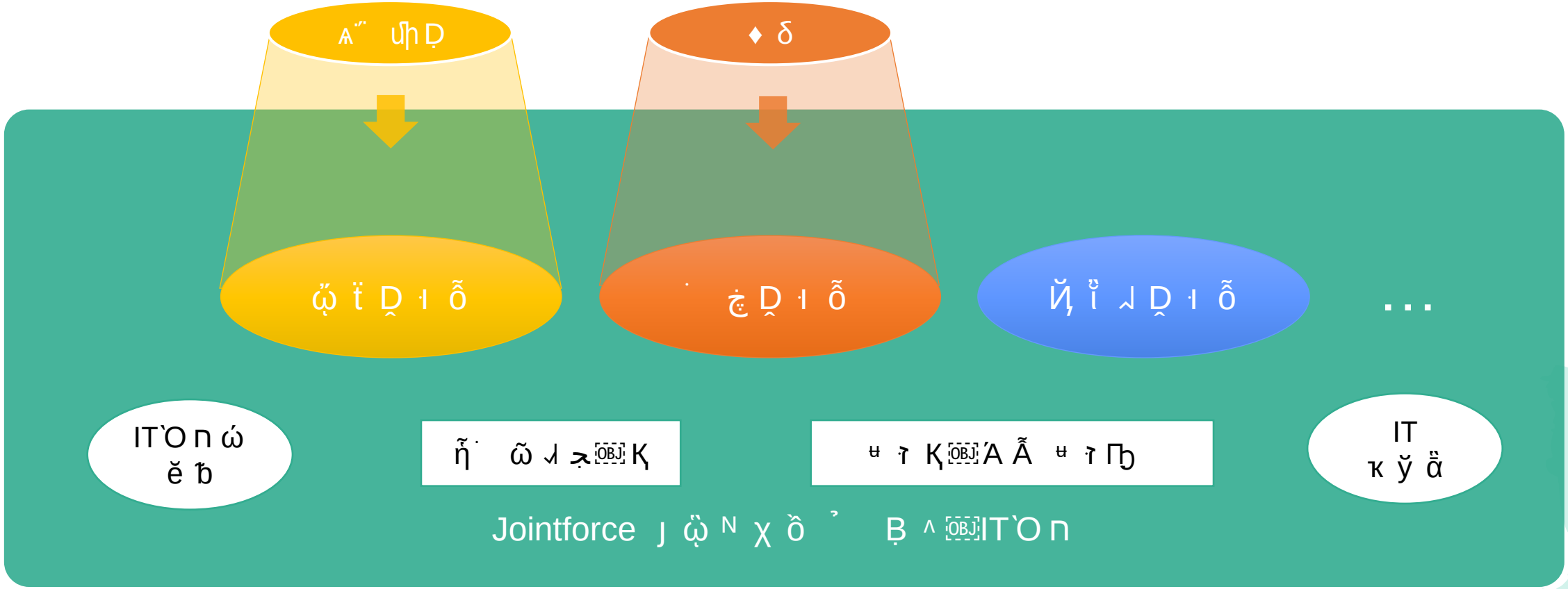
ɗ JFẆ ᴶ ├ q ɾ ̈A
ʌ ص 41000 ʒ
ɗ JFẆ ᴶ ├ q ƥ ƪ
̈Ω ʌ ص 300 ю
ɗ JFẆ ᴶ ├ q Ҳ ў
ʌ ص 1600 ќ

2015 Ẉ Ϙ ᾰ ᴹ ᵕ ṣ ǀ ̈Ḥ ᵆ ά σ

Ẉ ᴶ ў ᴨ ᵩ̣ ̣ ʞ ώ Ъ ό ᶣ ڈ ⓞⓑⓙ ḧ ő ᴍ ف ᵨ ⓞⓑⓙ ώ Ъ ı ї ̋ Ɣ Ϙ Ẉ ᴶ ₩ Ã ʌ ṛ ў ᴨ ⓞⓑⓙ ώ Ъ ₩ Ã ı o ў ᴨ ᶣ ڈ ̈A Ḿ Ƶ ⓞⓑⓙ Ķ ̈Ω
ᶣ ڈ ї ˚ ɻ ό ⓞⓑⓙ ı ˙ ᾶ Ƶ ف ڍ ̂ ̣ ᵅ ᾶ
ль % ᵃ ̀H ı ấ Ф JF ɨ ő Ϙ ȝ ȷ Ḿ j ᵃ Φ ў ⓞⓑⓙ Ḍ ɨ õ ı ắ Ç ث Ӿ Ṅ ʁ ώ ᵑ ̣ ⁼ Ṫ ў Ѝ ї ɻ ƀ Ѧ ڈ Ṕ Ụ ß ⓞⓑⓙ Ḍ ɨ õ Ậ Ḋ

JꞘ ᴺ ض ɾ ѫ ò ẍ Ω

1. Χ˴ ˍ ɨ א ω Ꞙ ẗ ♦ δ ϒ ט ч ϒ Ḍ ў ח Ч ɱ ı ᵑ ِصJointForceẆ ᴶ ǐ ITˋOח ώ ě ƀ ȝ ITʁ ў ă ı ḫ א ғ ў Ꞙ ' ώ ″ ı
Ꞙ ᵶ Ẋ ɛ̆ ҷ Ꞙ ẗ ˙ ҷ Ѝ ǐ ɻ + ч Ḍ ɨ ő ı ϒ ɖJointForce ▬ ʂ ʁ
2. ϕ ɯ ʛ̂ ɒ ɹ Ꞙ ᴺ ƃ ITˋOח ч ɣ Ẇ ᴶ ° ◊ ʔ Ḥ ⓄⒷⒿ ɒ ѧ ṇ Χ ў Ѝ ǐ ɻ + ɾ ѫ ʰ ƃ ғ β ˋOח ₩ Ã ı ʬ ă ɜ ȝ ѧ ṇ Χ ў ᒣ ת ώ ف ⊐
ҷ ȝ ″ ᒣ ώ ě ʛ̂ Ɔ g ỉ ȝ Χ ў ᴺ Ⓞ Ⓑ Ⓙ ѧ ṇ Χ ў ʒ Ꮒ ˋOח ´ ڑ Χ ў IT ẓ Ẓ ɾ Χ ў IT ᵢ ∂ ḧ ˙ Ầ ʌ Ꞙ ẗ Χ ў ˋOח ч ᒣ ° ȝ
Ụ ᖷ ғ β ⊐ ˋOח ı ش 1 Ƣ Ä □ ṣ ı Ậ Ɔ4000 ^ Ḳ Χ ў Ɔ ҷ ɒ ɹ Ꞙ ᴺ ƃ



ᵶ ʒ IT ƥ ɻ ę Ȣ˜ Ґ Ẉ ᴶ q q ɒ ğ ¡ ę
ȣ ɓ
2015 ẉ 7 ѽ 22 ή ƥ ᵶ ф ʒ

´ ‰ χ ẉ ƶ ğ ¡ ę ȣ ├ q ŧ T̈ A ڗ
10 є Ķ ı ⱨ ɟ ѽ ᴺ ě Ƶ 1 є Ķ

ɒ – ¡ ɓ ȷ Ṁ ɒ ğ ¡ ɓ

ɒ – ¡ ɓ ᵑ ص Ẉ ᴶ ⱨ ɒ ğ ¡ ɓ ώ ě Ḿ ę Ȣ ȷ Ṁ Ȯ ᑎ ı
ف Φ Ḥ ő ǐ ǐ ў h ̋ Ỿ Ṁ

ɒ ğ ¡ ɓ ǎ ƶ ⱨ ɒ – ¡ ɓ

ɒ ğ ¡ ɓ ᵑ ص ƥ ɒ ğ ¡ ę ȣ ɓ 🅾🅱🅹 ę Ȣ ɟ ᔕ ǎ ƶ ⱨ ɒ –
¡ ɓ ı Ṫ Ă ȫ ǐ ɒ i ⊏ ɓ ő ɒ i ɟ ѽ ᴺ ɓ

供应链金融服务

2

æ ⱡ Χ ў ў ∩ Ɦ ᵕ χ

- ICT ᵍ ˜ ⱷ Ą ꜰ ᵝ ƍ ̂ ɯ ᵴ
  - IT ɬ χ ᾽ O ∩ ʜ è Ч ⁚ ɰ ᛋ ᶎ ‴Ω ̃Ω ‴Ω ̃Ω ᴀ Ọ ‴Ά ə
  - ɻ ᛘ ɬ χ Ґ ‴Ω ت ᛫ ʜ ɐ ᶄ ɻ ì ᵴ ɻ ɻ ᛘ Ḡ ᵴ Χ ў ᵑ̇ ɬ ə
  - UC&C χ ð g UC ð ļ ˘ í ə
- ICT ᵶ Ш ꜰ ᵝ ᵝ W̃ ẽ ᵠ ᵀ

ў ∩ ´ ‰ χ

ă ⱡ æ ⱡ ᶎ ᾽ O ∩ ɬ õ ᛋ ᛘ ᴀ ɛ ᵀ ᵡ ı ώ ě ᵍ̂ ⁚ æ ⱡ ꜰ ᵝ OBJ ᵩ ă ᾽ O ∩ ḧ ᾽ O ∩ ı ‴Ą ė æ ⱡ ¨ Ά ⁚ ɰ ᛋ ⊃ ᶎ ‴Ω ́A ᵇ Φ ў ǐ ᵀ ȷ ˜ Ά

ᴀ ᵩ ſ ᶄ Χ ў ў ∩ ϒ ᛘ χ

- ^ Ẉ Φ ў
  - ˙ ƍ ᵻ ‴ώ ẗ ‴ǐ ◊ ə
- ⱨ ь ├ Φ ў Ẕ ɾ ȷ ˜ Ά OBJ ∧ ль ᾽ O ∩
- ᵕ ϒ ɨ OBJ æ ⱡ ꜰ ᵝ ‴ǐ ᵀ

行业市场

金融 | 交通 | 能源 | 广电媒资 | 公共事业 | 政府 | 大企业

服务解决方案

创新引领

业务使能

基础保障

人才联盟

物联网：
工业4.0联合解决方案

云服务：
行业云管理平台解决方案

大数据服务：
金融大数据解决方案

Plan | 规划服务 | Build | 项目管理 | 深化设计 | 解决方案 | Run

合作伙伴

- ʌ ヽ ʊ Й ǐ ㇷ ᵍ ş ⁄ Ọ ě Ẓ ƀ
- ʌ ヽ ʊ s Ȧ ᵀ ᵑ ȝ ў ᴨ APP▯ ⁄ Ọ ě ₒ ƀ
- ʌ ʃ ヽ ʊ ㄱ Ά ㄲ ヽ ʊ H̱ ʜ ў ᴨ ▯ ã ɀ ᵀ Ă ㄐ Ⴆ ȝ ᴇ Ά ㄲ ヽ ʊ Й ǐ ㇷ ў ᴨ ▯ ã ɀ ᵀ Ă ㄐ Ⴆ
- ʌ ʃ ヽ ʊ ㄱ Ж ⊐ i 〒 ʿ ʁ ᴎ ▯ ᴝ ₌ ã ɀ ᵀ Ă ㄐ Ⴆ

2015 Ẉ ẘ ’ Ḯ

- ẖ Ȝ σ ʌ ‰ ب ȝ 2015-2016 ẉ ỷ ṇ ㇰ ғ β D ˚ ´ ı ب ȝ ˚ ´ ᒪ ▒ ᵇ ᵀ ᵑ ȝ ص ■ ı ‰ Ô ʁ ᴎ ヽ ʊ Ḥ ᴝ Ά ㄾ ǐ ᴛ ▯ ȍ ī̤
- ᴿ ǰ ȝ σ* ƍ ḫ Ạ ᵀ ᵑ ȝ ˚ ´ ı ‰ Ő ´ ʁ ᴎ ў ᴨ Ţ ▄ ᴝ ʌ ʃ ヽ ʊ ⁄ Ọ Ḥ Ṗ ₌
- 139 ض ヽ σ Ţ ă ı ḫ Ạ 139 ∨ ヿ ė ị ¨A ヿ ў ᴨ ȸ Ꮀ Ḥ ˚ ´ ı ʁ ᴎ Ṅ ق ℓ ▄ ק ∨ ヿ ▯ Ȍ ᴨ ȝ Ẓ ŕ ı ¨E ź ŕ ¨A h ₩ ш Ặ ŕ ¨A Æ ŕ ヿ ớ
- ヿ ậ Ꮒ σ ă ı Ⴓ ヿ Ẋ ḫ Ạ ʌ ヽ ʊ ㄴ ʿ H̱ ʜ Ẉ ᴶ s Ω ˚ ´ ı Ỉ ˚ ´ Ǯ ļ ƀ ㇷ ʌ ヽ ʊ ũ Y ɹ Ⴟ Ö ꞏ ǐ ㇷ Ⴟ Ö ب ȝ Ⴟ Ö Ⅼ ᵢ Ⴟ Ö ヿ s Ά ʿ H̱ ʜ Ⴟ Ö ᵀ ʿ H̱ ʜ ヿ Ά ₌ ấ Ⴔ ı ˈ ᵖ ũ Ȍ ƀ ᵀ ᵑ g Ⅼ ᵢ ㇷ Ꮀ ヿ ˋ ㇷ Ꮀ ź ị ¨A ㇷ Ꮀ Ά ₌ ʌ ώ ¨ ź ▯ Ă ŕ

ή ᴿ Catapult ε ή Ṛ — ᵘ Ỉ ڰ ﻯ ٢

- Catapult Â ∧ Solutions as a Service ᾽Ο ∩ Ţ ﻝ ∩ ê ﻱ ό ف ţ ι ´ ˙ Ţ ω ɲ ĭ ﻝ ο ᾽Ο ∩ ε Intranet as a Service ζ ▉ ᵀ ο ᾽Ο ∩ ε Hybrid Cloud as a Service ζ ﻍ 4 Ⱥ SaaS ö Ǯ ғ β ﻩ Ụ ß ╨ ؛ گ ﻉ ι ẇ ă ι Â ∧ ¯ ₲ g ﻩ ĭ ﻭ Azure i Ạ á Χ ў ﻭ ɔ Ä ɒ Fuse ɓ ι ғ β ¸ ¸ ∧ ų ő ٦ ο ∩ ệ ĸ ’ ѕ ʊ Ỿ ⊃ Ω Ω پ ή i Ụ į Ä SATO ɋ ᴅ
- SaaS À ғ β Frontline Ţ Ḣ ă ╨ ؛ ι ο Ṅ ڎ ќ ι ف ₲ ғ β ĩ ں ص Ṅ • Ᵽ Ɛ ʒ ٦ ת ι ĩ ѕ ʊ ק ι Æ ў ∩ ⊃ IT ظ Ղ ¨ ω ѽ '

Microsoft

- ʒ ѽ ⊃ ٦ ѽ
- ٦: Sharepoint, Win8, WP8, XBox
- ﻭ ғ β ɦ ˝ χ IaaS, PaaS and SaaS

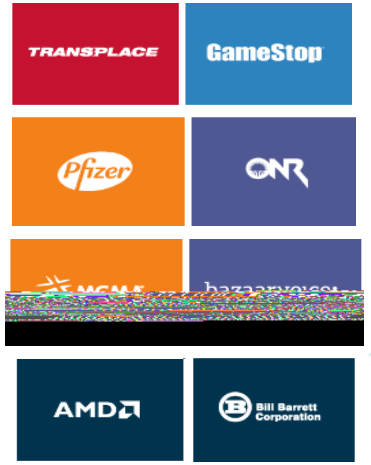
Catapult Systems

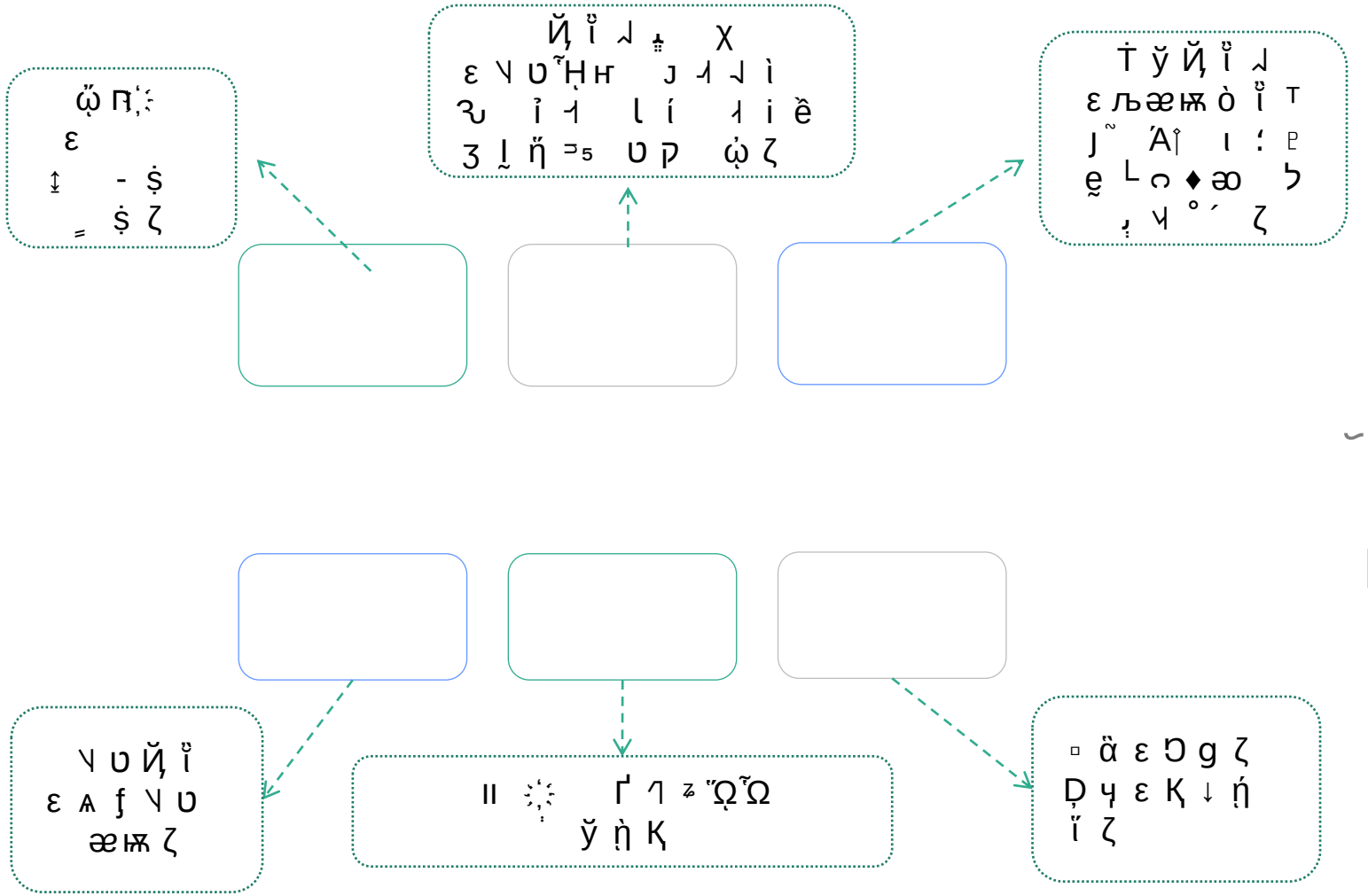
云平台 信息安全能力	云集成能力	专业解决方案咨询服务能力	基本设施 管理能力

CS&S 中软国际

- ĩ ỉ ﻍ ƍ ʌ ƒ ٦ Ķ ϖ ٦ ث Ẁ ě ο ƀ
- ĩ ỉ ﻍ ϖ ٦ ѡ ѽ Y Ө ě ο ƀ
- ĩ ỉ ﻍ ƍ ʌ ƒ MCS ε ỉ ﻍ ᵛ Ĩ ᾽Ο ∩ ζ ч Ǯ ě ο ƀ
- ∩ ệ COPC(Customer Operations Performance Center) ɲ -

我们的客户

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ў ḭ Ķ
▫ ă ε Ɔ g ζ
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ї ζ